APPENDIX I

SOCIOECONOMIC REPORT (UPDATED)



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MEMORANDUM

Date: March 2016

Re: 2016 Update of Fiscal and Economic Analysis Report

INTRODUCTION

Analytical Environmental Services (AES) prepared this technical memorandum (memo) to document the potential fiscal and economic impacts to Broward County through the fee-to-trust transfer of Seminole Tribe of Florida (STOF) owned parcels located in the City of Coconut Creek, Florida. This March 2016 memo provides updates to the memo provided within the Draft Environmental Impact Statement (Draft EIS). Updated information has been provided by Broward County through comment letters provided during the Draft EIS comment period.

FISCAL AND ECONOMIC ANALYSIS REPORT 2015 UPDATE

The fiscal and economic analyses of potential impacts from the Proposed Action and subsequent development have been updated to better reflect current conditions on the project site. The taxable value of the subject parcels for 2015 and 2015 tax rates have been incorporated into the analysis included within the Fiscal and Economic Analysis Report produced by Munilytics in 2007 and the July 2012 AES socioeconomic memo (included as Draft EIS Appendix I).

An updated analysis of potential project effects to tax revenues for each alternative (Alternative A, Sub-Alternative A-1, Alternative B, and Alternative C is provided in Section 4.7 of the environmental impact statement (EIS).

STUDY CONCLUSIONS

Political institutions currently receiving property tax revenue from STOF fee simple parcels included in the Final EIS are included in **Table A** along with 2015 tax rates.

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TABLE A
ADOPTED TAX RATES
FOR THE FISCAL YEAR ENDING 2015

Political Subdivision/Taxing Authority	Tax Rate Per \$1,000 of Taxable Value	
Broward County	5.7230	
School Board of Broward County	7.2740	
South Florida Water Management District	0.3551	
Florida Inland Navigation District	0.0320	
Children's Services Council	0.4882	
North Broward Hospital District	1.4425	
Cocomar	0.1446	
City of Coconut Creek	6.1803	
TOTAL	21.6397	
SOURCE: Broward County Assessor's Office, 2015. NOTE: Based off Table B in the 2007 Munilytics Report		

Using updated 2015 fiscal year information obtained by AES from Broward County assessment records in November 2015, the current taxable value of STOF EIS fee-to-trust parcels is estimated at approximately \$65.6 million (**Table B**).

TABLE B2015 TAXABLE VALUES AND TAXES

Tract	PIN#	Assessed Value	Tax
G & H	4842 18 03 0080	\$42,839,710	\$1,374,491*
С	4842 18 03 0030	\$4,781,620	\$103,473
В	4842 18 03 0021	\$3,612,380	\$78,171
D	4842 18 30 0040	\$7,713,920	\$207,200*
I	4842 18 23 0010	\$3,912,570	\$98,092*
I	4842 18 23 0011	\$866,450	\$18,750
Ī	4842 18 23 0012	\$1,883,060	\$47,909*
	TOTAL	\$65,609,710	\$1,928,086

SOURCE: Broward County Assessor's Office, 2015. NOTE: Based off Table A in the 2007 Munilytics Report.

* Includes non-Ad Valorem Taxes for the Coconut Creek Fire Rescue levy of \$447,453, \$40,273, \$13,425, and \$7,160 for PIN #s 0080, 0040, 0010, and 0012, respectively.

After removing the tax revenue which is provided to the City of Coconut Creek (because STOF has entered into an agreement with the City of Coconut Creek for the provision of services), political jurisdictions within Broward County would lose approximately \$1,014,287 under 2015 tax rates from the fee-to-trust transfer (**Table C**).

TABLE C
BROWARD COUNTY POLITICAL JURISDICTIONS PROPERTY TAX
REVENUES LOST BY PLACING LANDS IN TRUST

Political Subdivision/Taxing Authority	Lost Property Tax Revenue	
Broward County	\$375,486	
School Board of Broward County	\$477,246	
South Florida Water Management District	\$23,297	
Florida Inland Navigation District	\$2,099	
Children's Services Council	\$32,030	
North Broward Hospital District	\$94,642	
Cocomar Water Control District	\$9,487	
TOTAL, EXCEPTING COCONUT CREEK	\$1,014,287	
SOURCE: Broward County Assessor's Office, 2015.		
NOTE: Based off Table C in the 2007 Munilytics Report.		

The future value of the STOF property is expected to increase substantially after the resort development is complete and operational. The Broward County comment letter dated June 28, 2013 that was provided during the DEIS comment period, the Broward County Office of Management and Budget estimated that the property tax revenue to the County would exceed \$2 million per year if the property is fully developed and remains on the tax rolls (**Table C**). If the property is fully developed and transferred to trust status, the County and the other agencies listed below would not receive these estimated tax revenues.

TABLE D
ESTIMATED FUTURE PROPERTY TAX REVENUES ALTERNATIVE C
FULL BUILDOUT SCENARIO

Political Subdivision/Taxing Authority	Lost Property Tax Revenue	Foregone Property Tax Revenue	Total	
Broward County	\$375,486	\$1,859,975	\$2,235,461	
School Board of Broward County	\$477,246	\$2,364,050	\$2,841,296	
South Florida Water Management District	\$23,297	\$115,408	\$138,705	
Florida Inland Navigation District	\$2,099	\$10,400	\$12,499	
Children's Services Council	\$32,030	\$158,665	\$190,695	
North Broward Hospital District	\$94,642	\$468,813	\$563,455	
Cocomar	\$9,487	\$46,995	\$56,482	
TOTAL, EXCEPTING COCONUT CREEK	\$1,014,287	\$5,024,305	\$6,038,592	
SOURCE: Broward County Assessor's Office, 2015.				

The amounts above in **Table D** correspond to the full build-out scenario under Alternative C, the No Action Alternative. Consequently, the amounts listed in **Table D** represent the upper end of the range of forgone property tax revenue.

In fiscal year 2014, Broward County collected \$774.5 million dollars of real estate taxes (Florida Association of Counties)). If taxes on the future full build out \$6,039,000) were removed from the current tax base (\$774.5 million), it would be a 0.8 percent (eight tenths of one percent) reduction in tax revenues. Because these Broward County political subdivisions (listed in **Table A**) have an enormous tax base spread over a wide geographic area, the tax revenue loss of seven fee-to-trust parcels represents a relatively small reduction in existing property tax revenues. As noted below under *Economic Impact*, the economic benefit that will occur within the region as a result of the development of the Proposed Project would likely off-set the loss of Broward County property tax revenue.

TOURIST TAX UPDATE

With regards to a Draft EIS commenter's statement that Broward County will lose an estimated \$2,874,375 in tourist development tax revenue from the Proposed Project, AES verified numbers to the Broward County, 2013 Florida Performance Measurement Report, which provided annual projected average room rates and occupancy rates for hotels in Broward County. 2013 estimates included an estimated average room rate of \$120 and average hotel occupancy rates of 72 percent. Therefore, assuming full occupancy throughout the year, the revenue generated would be approximately \$120 x 365 days x 1,000 rooms x 72% occupancy or \$31,536,000 in annual room revenues. This figure implies an annual tourist development tax of 5% or approximately \$1,577,000.

ECONOMIC IMPACTS RESULTING FROM THE PROPOSED EXPANSION

The development of the Proposed Project is expected to provide approximately \$375 million in new construction dollars to the region and when fully operational, the project would directly provide an estimated 1,294 new jobs¹ (**Table E**) and have an annual payroll of approximately \$39.1 million. The average compensation of FTE employees at the Proposed Project, before benefits, would be \$22,372 annually. The average annual compensation, after benefits and payroll taxes, would be \$30,193.

¹ The 2007 Munilytics Economic Report estimated that the project would generate 2,223 jobs. The difference between these figures is due to the fact that Munilytics estimated employment based on economic models while the STOF number is based on staffing at other Tribal establishments. The estimates were also made by different people and done seven years apart. In order to provide a more conservative estimate of project effects, the EIS document uses the lower employment figure.

TABLE E
PROJECTED PROJECT EMPLOYMENT AND PAYROLL
ALTERNATIVES A AND C

Sector	FTEs	Average Hourly Wage	Annual Compensation	Total Payroll ¹
Food & Beverage	524	\$9.44	\$19,641	\$13,893,752
Casino Operations	101	\$11.90	\$24,753	\$3,381,723
Hotel	451	\$10.79	\$22,435	\$13,648,792
Sales & Marketing	25	\$18.44	\$38,348	\$1,312,758
Facilities	100	\$12.20	\$25,375	\$3,425,587
Security	55	\$12.69	\$26,402	\$1,960,357
Accounting & Admin	20	\$16.76	\$34,863	\$941,297
Other Overheads	17	\$10.34	\$21,509	\$505,248
TOTAL	1,294	\$10.76	\$22,372	\$39,069,513

 $¹⁻Calculated \ as \ FTEs \ multiplied \ by \ compensation \ plus \ benefits, \ plus \ employer \ taxes.$

SOURCE: STOF, 2016.

Employee payroll at full buildout of the Proposed Project is estimated at \$39.1 million annually. Using the multiplier effect the Proposed Project has the potential to create approximately 793 new employment positions through indirect and induced economic impact. As noted in **Table F**, the total direct, indirect, and induced labor earning from the Proposed Project would total approximately \$66.9 million annually.

TABLE F
TOTAL ECONOMIC BENEFIT RESULTING FROM THE MULTIPLIER
EFFECT – ALTERNATIVES A AND C

	Employment (FTEs)	Payroll
Initial Impact (demand)	1,294	\$39,069,513
Indirect and Induced Impact	945	\$27,789,402
Final Impact (demand)	2,239	\$66,858,915
Multipliers for FTEs and Payroll are 1.731x and 1.711x, respectively.		

SOURCE: STOF, 2016; AES, 2016.

Although the stated indirect and induced effects would be less than presented in the Munilytics report, the conclusion that the proposed development would "likely have a large positive economic impact to the area" is unchanged.

Alternative B is also anticipated to have a beneficial impact on employment and local area wages, although the impact is anticipated to be smaller than Alternative A. One-time construction and ongoing operations FTE positions are estimated at 2,500 and 893, respectively (STOF, 2016). Utilizing the FTE multiplier of 1.731x listed in Table F above implies that Alternative B will create approximately 653

operations related FTE positions. Total direct, indirect and induced FTE positions related to the resort operations are estimated at 1,546.

Economic effects to Broward County are estimated as the invested project level revenues of each Alternative, less those expenditures that occur outside of the County. Direct economic effects include wages and benefits to project employees who live in Broward County, plus non employment expenditures. These effects are summarized in **Table G**.

TABLE G
DIRECT ECONOMIC EFFECTS – NON WAGE
BROWARD COUNTY

	Year 1	Year 2	Year 3	Year 4	Year 5
Alternatives A and C					
Food & Beverage	\$14,377,587	\$14,842,848	\$15,354,654	\$15,690,233	\$16,029,494
Hotel	\$6,755,322	\$7,266,194	\$7,332,077	\$7,673,342	\$7,773,111
Retail	\$2,721,732	\$3,072,155	\$3,450,816	\$3,623,357	\$3,804,524
TOTAL	\$23,854,641	\$25,181,196	\$26,137,547	\$26,986,932	\$27,607,129
Alternative B					
Food & Beverage	\$12,939,828	\$13,358,563	\$13,819,189	\$14,121,209	\$14,426,545
Hotel	\$3,377,661	\$3,633,097	\$3,666,039	\$3,836,671	\$3,886,555
Retail	\$2,041,299	\$2,304,116	\$2,588,112	\$2,717,518	\$2,853,393
TOTAL	\$18,358,788	\$19,295,776	\$20,073,339	\$20,675,398	\$21,166,493
SOURCE: STOF, 2016.					

Indirect and induced non-wage economic effects are estimated at approximately 71 percent of direct effects. For the first full year of operation of Alternative A, these are estimated at approximately \$16.9 million. Total annual non-wage direct plus indirect and induced effects are estimated at \$40.8 million for alternative A. Total annual effects including employment (see **Table F**) and non-employment are estimated at \$107.7 million during the first full year of operations.

Fiscal and Economic Impact Analysis Seminole Tribe of Florida Seminole Casino Coconut Creek Expansion

June 18, 2007



Report Commission

This report was commissioned by the Seminole Tribe of Florida in support of the Tribe's Trust Application For Land Located in the City of Coconut Creek, Broward County, Florida, to the Bureau of Indian Affairs. The Trust Application contemplates the transfer of the requested lands so that the Tribe can expand its Seminole Casino Coconut Creek operation by providing a supporting 1,500-room hotel with a complement of related activities, including a convention/business center, spa, entertainment venues, retail establishments, and food and beverage operations. A concurrent expansion of the casino operations is also contemplated on existing Trust land. The total development is expected to exceed 2.5 million square feet under air. As part of the Trust Application, the Tribe wishes to consider the fiscal and economic impact to the State of Florida and its political subdivisions resulting from the removal of land from the tax roll and the operation of the expanded casino operations just described. This report describes the fiscal impact to Broward County, the School Board of Broward County, the South Florida Water Management District, the Florida Inland Navigation District, the Children's Services Council of Broward County, the North Broward Hospital District, and the City of Coconut Creek. Additionally, information the economic impact to the Miami-Fort Lauderdale-Palm Beach Metropolitan Statistical Area is provided to illustrate the economic benefits of the expanded Casino, once fully developed and operational.



Fiscal and Economic Impact
Seminole Tribe of Florida
Seminole Casino Coconut Creek Expansion

Study Conclusions

The proposed project will provide a total economic impact of approximately \$124 million annually. It will provide 2,223 direct jobs and an additional 1,624 indirect and induced jobs, for a total of 3,847 total jobs, that will be added as a result of the expansion.

The City of Coconut Creek can expect to receive approximately \$2.5 million annually in addition to the amounts currently received by the City as a result of an existing Municipal Services Provider Agreement that originally contemplated this expansion.

Other political subdivisions will lose a total of \$238,413 from the loss of the current \$14.7 million of taxable value from their tax rolls. Because these other political subdivisions have such an enormous tax base spread over a wide geographic area, the loss represents an almost unperceivable reduction in revenues to them that will almost certainly be offset by the economic benefit that will inure to the region.



Fiscal Impact To Political Subdivisions

The Tribe is seeking Trust Status for several parcels that are currently taxable. Putting them into Trust Status with the Department of the Interior will exempt them from local taxation. With the exception of the City of Coconut, the remaining political subdivisions (Broward County, the School Board of Broward County, the South Florida Water Management District, the Florida Inland Navigation District, the Children's Services Council of Broward County, and the North Broward Hospital District) will all lose the existing property taxes that are paid on the subject parcels. The City of Coconut Creek has an existing Municipal Service Provider Agreement with the Tribe that provides for payments in lieu of taxes in exchange for the City of Coconut Creek's pledge to provide various services to the Tribe. The agreement current provides for the payment to the City of Coconut Creek an annual amount of \$1,500,000, adjusted annually for increases in a specified Consumer Price Index. Further, the agreement between the Tribe and the City contemplated a future expansion of the Tribe's operations and the placing in Trust of additional lands. The Tribe is obligated at that point to make additional annual contributions to the City of amounts equal to the sum of utility fees, franchise fees, and property taxes which would have been assessed on the property were the lands not placed in Trust. The latest available tax roll information, including final adopted tax rates, is for the fiscal year that ends September 30, 2007. For that period, the subject lands had the following taxable values:

Table A
2006 Taxable Values
For The Fiscal Year Ending September 30, 2006

Parcel	Acreage	Folio	axable Value
Tract B	7.422	484218030021	\$ 6,143,180
Tract C	7.309	484218030030	\$ 6,048,750
Tract 66	0.51	484218010440	\$ 116,280
Tract 66	0.19	484218010451	\$ 43,320
Tract 66	0.19	484218010452	\$ 33,250
Tract D	7.55	484218030040	\$ 2,302,230
Totals	23.171		\$ 14,687,010



For the same period, the affected political subdivisions adopted the following tax rates:

Table B
Adopted Tax Rates
For The Flscal Year Ending September 30, 2006

Political Subdivision/Taxing Authority	Tax Rate Per \$1,000 of Taxable Value
Broward County	6.0661
School Board of Broward County	7.8687
South Florida Water Management District	0.6970
Florida Inland Navigation District	0.0385
Children's Services Council	0.4073
North Broward Hospital District	1.8317
City of Coconut Creek	5.3408

With the exception of the City of Coconut Creek, the remaining taxing authorities will lose the property taxes they each levy against the taxable values of the subject parcels. The following table details the revenue that would have been lost had the parcels been placed into Trust during the current year:

Here we note that in the State of Florida, municipalities are municipal corporations and not political subdivisions, but for the purposes of this study, we will use the term "political subdivision" to include the City of Coconut Creek



Table C
Property Tax Revenues Lost By Placing Lands In Trust

Political Subdivision/Taxing Authority	Lost Property Tax Revenue
Broward County	\$ 85,529
School Board of Broward County	110, 94 5
South Florida Water Management District	9,827
Florida Inland Navigation District	543
Children's Services Council	5,743
North Broward Hospital District	25,826
Total, excepting Coconut Creek	\$ 238,413

Under the Municipal Service Provider Agreement described earlier, the City of Coconut Creek can expect to receive the revenues detailed in Table D. The data used to calculate the projected payments by the Tribe to the City of Coconut Creek are detailed in the report appendix. Property taxes are accurately determined using tax rates and taxable values. Franchise and Utility Taxes are a function of structure size and use. Since the original agreement, the State of Florida has changed how local governments tax telecommunications services (e.g., telephone, cable, mobile phones, satellite services, etc.). Previously, local governments could tax these services directly. Currently, under the changed laws, the State of Florida collects the taxes on these services, which, to some degree, are controlled locally. For the purposes of this report, we have assumed that these "Communications Services Taxes" are considered "utility taxes".

Table D
Estimate Of Payments Due Under The Municipal Service Provider Agreement
For The Subject Lands To Be Placed In Trust
At Full Operation

Revenue	Amount
Property Taxes	\$ 1,921,799
Utility and Franchise Taxes	572,615
Total Estimated Initial Annual	
Payment	\$ 2,494,414



Clearly, while the other political subdivisions will lose some relatively minor amounts of property taxes, the City of Coconut Creek can expect to receive a substantial increase over the current property taxes it receives, which for FY2007 was \$78,440. This is \$2,415,974 more than it currently receives.

The remaining taxing authorities levy taxes over an extraordinarily large tax base and it is important to keep in mind the relative impact to them from this proposed expansion. Table E illustrates the percentage of the taxable value of the subject lands to their total tax base:

Table E
Percentage of Tax Base of Existing Parcels
Relative To the Total Tax Base For Each Taxing Authority²

Political Subdivision/Taxing Authority	Lands Percent of Tax Base
Broward County	0.013%
School Board of Broward County	0.013%
South Florida Water Management District	see note 2
Florida Inland Navigation District	see note 2
Children's Services Council	0.013%
North Broward Hospital District	0.018%
City of Coconut Creek	0.601%

As can be seen from a study of Table E, the subject lands being considered for Trust represent a tiny fraction of the political subdivisions total taxable base. Excepting the City of Coconut Creek, the lands are slightly more than one-tenth of one percent. For the City of Coconut Creek, the lands represent about six-tenths of one percent. Clearly, again excepting for the moment the City of Coconut Creek, were the subject lands to be placed into Trust, they would not have any appreciable affect on the tax base of the political subdivisions. As demonstrated earlier, the impact to the City of Coconut Creek is very favorable compared to the tax base that they will lose.

² Both the South Florida Water Management District and the Florida Inland Navigation District levy taxes across multiple counties. The percent of their tax base represented by the subject lands is considered extremely insignificant.



Economic Impacts Resulting From The Proposed Expansion

The previous section of the report focused on the fiscal impact to the affected political subdivisions. However, the proposed development the expanded Seminole Casino Coconut Creek operation by providing a supporting 1,500-room hotel with a complement of related activities, including a convention/business center, spa, entertainment venues, retail establishments, and food and beverage operations, together with a concurrent expansion of the casino operations, will have a noticeable and positive impact on the South Florida market. The development is expected to provide approximately \$375 million in new construction and when fully operational, the project will directly provide an estimated 2,223 new jobs with an average annual salary of \$32,482 and a total annual payroll of approximately \$72.2 million. Additionally, operating expenditures initially totaling approximately \$25 million are anticipated, most of which will come from local markets. Table F details the expected employment activity resulting from the project, while Table G summarizes the expected operating outlays for goods and services:

Table F Project Employment

<u>se</u> ctor	FTE's	Total Payroll	\$ Per FTE
Food & Beverage	515	14,770,526	\$28,689
Casino Operations	675	20,407,375	\$30,235
Hotel	550	15,698,233	\$28,542
Hotel Sales	35	2,216,753	\$64,031
Casino Marketing	9	618,293	\$71,364
Casino VIP Marketing	42	1,432,608	\$33,724
Facilities	80	3,211,568	\$40,289
Security	196	5,865,122	\$29,936
Accounting	36	1,897,983	\$52,845
Other Overheads	86	6,092,555	\$70,844
TOTAL	2,223	72,211,016	\$32,482



Table G
Expected Annual Operating Outlays
For Goods and Services

		Year 1		Year 2	Year 3	Year 4	Year 5
Hotel	5	5,254,800	S	5,724,339	\$ 6,208,437	\$ 6,297,399	\$ 6,390,808
Food & Beverage		16,990,779		18,515,013	20,157,899	21,549,965	23,040,929
Retail		2,721,732		3,072,155	3,450,816	3,623,357	3,804,524
Totals	5	24,967,311	\$	27,311,507	\$ 29,817,152	\$ 31,470,721	\$ 33,236,261

The data above describes the direct impact the project will have in the community. However, it is expected that the multiplier effect resulting from the new employment and annual operating outlays will positively affect the studied Metropolitan Statistical Area. Economic impacts measure the importance of an economic activity primarily in terms of the output, employment, and personal (labor) income generated by that activity:

Output is the value of goods and services produced at the identified business establishment or construction project.

Employment is the number of people employed at the identified business establishment or construction project, including wage and salary employees and self-employed persons.

Personal income is the wages, benefits, and other income derived from employment that is linked geographically to the identified workplace site. Economic impacts consist of direct impacts, indirect impacts, induced impacts, and total impacts.

Direct impacts are the economic activities carried out at a business establishment and are therefore an immediate consequence of the economic activity that would not have occurred in the absence of the business establishment

Indirect impacts derive primarily from off-site economic activities that are attributable to the identified business establishment. These economic activities occur mainly as a result of non-



payroll expenditures by the business within the metropolitan statistical area. Local expenditures include a range of operating expenses such as office supplies, motor transport, horticultural services, furniture, utilities, maintenance and repairs, business machines, business services. management consulting, and so forth. Indirect impacts differ from direct impacts insofar as they originate entirely off-site, although the indirect impacts would not have occurred in the absence of the identified business establishment. Induced impacts are the multiplier effects of the direct and indirect impacts created by successive rounds of spending by employees and proprietors. Total impacts are the sum of the direct, indirect, and induced impacts. For the purposes of clarity in this report, we will refer to the Total Impacts as the economic benefit derived from the project. Using data published by the U.S. Department of Commerce, Economics and Statistics Administration, Bureau of Economic Analysis, we can calculate the economic benefit from the project using the detail of the data summarized in the above tables. This data collectively is generally referred to as RIMS II data, or the Regional Input-Output Modeling System II. For the purposes of this report, we have used the Total Multipliers for Output, Earnings, and Employment By Detailed Industry for the Miami-Fort Lauderdale-Miami Beach Metropolitan Statistical Area. Using data supplied by the Tribe, we discerned that the following RIMS II Codes would be used in calculating the final economic impact (final demand) for the project:

Table H
RIMS II Industries and Codes Used

RIMS II	
Code	RIMS II Description
722000	Food Services and Drinking Places
7211A 0	Hotels, Motels, Including Casino Hotels
713A00	Other Amusement, Gambling
561200	Facilities Support Services
561600	Investigation and Security Services
541200	Accounting and Bookkeeping Services
550000	Management of Companies and Enterprises
4A0000	Retail Trade



Again, using the detail of the data provided in earlier tables, we have calculated the total economic benefit to the MSA as detailed in Table I:

Table I
Total Economic Benefit Resulting From
The Multiplier Effect

	Employment	Earnings
Initial Impact (demand)	2,223	\$ 72,211,016
Indirect and Induced Impact	1,624	51,362,323
Final Impact (demand)	3,847	123,573,339

As one might expect from such a project, the derivative benefit to the metropolitan area is an additional initial \$51 million. The project will likely have a large positive economic impact to the area.



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